

Curriculum Vitae

Personal information

First name /Surname	Riste Jurukovski	
Address	"Jane Sandanski" 21-4/3; 1000 Skopje; Macedonia	
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Nationality	Macedonian
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Date of birth	08.03.1981
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Gender	Male
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Work experience

Occupation or position held	Commercial and Business Development Manager
Main activities and responsibilities	<ul style="list-style-type: none"> ○ Market research ○ Investment and development analysis ○ Products selection and portfolio ○ Development of marketing concept ○ Brand development ○ Export strategy ○ Price positioning ○ Expanding to new markets ○ Other operational activities
Name of employer	"Bionika Pharmaceuticals" – Skopje (Pharmaceutical Manufacturer)
Department/Unit	Commercial Manager
Period	January 2011 - present

Occupation or position held	Civil servant
Main activities and responsibilities	<ul style="list-style-type: none"> ○ Coordinator for Economic Criteria for accession of the Republic of Macedonia to the EU and Acquis communaitare chapter: 32 Financial control, 33 Financial and Budgetary Provisions; ○ Member of the Working group for Business Environment, Competitiveness and Innovation of the Program Based Approach for the coordination of foreign assistance in the Republic of Macedonia; ○ Steering Committee member of the Foreign and Commonwealth Office project "Capacity Building for EU Integration" ○ Quality manager for implementation of ISO 9001:2008 and 14001:2004 standards. Standards have been implemented.
Name of employer	Secretariat for European Affairs - Government of the Republic of Macedonia
Department/Unit	Sector for integration – Unit for Economic and Financial Affairs, Customs and Taxation
Period	2006 - 2010

Occupation or position held	Associate
Main activities and responsibilities	Finances and accounting
Name of employer	"Makinvest" – Skopje (FMCG - Wholesaler and retailer)
Department/Unit	Finance
Period	2004-2006

Other relevant experience

Occupation or position held	Part time - business consultant
Selected projects	<ul style="list-style-type: none"> ○ Training on policy creation and Regulatory Impact Analysis – European Policy Institute, July 2015 ○ Toolkit and training on gender responsive budgeting – UNWOMEN, November 2014. ○ Methodology and training for Public Policies Analysis in chapter 23 of the EU Acquis. October 2014; ○ Training and workshop on "Regulatory Impact Assessment – Tools and Methods for Analysis" for Civil Servants, June 2014 USAID. ○ Feasibility study for Ohrid Public Parking, Implementation of a System for Electronic Payment and Registration – Possibility for a Public Private Partnership, January 2014; ○ Analysis of the IPA Assistance - publication IPA why, how much and what for? – European Policy Institute January 2014 ○ Training and workshop on "Regulatory Impact Assessment – Tools and Methods for Analysis" for Civil Servants, January and February 2013. ○ Conducted Regulatory Impact Analysis on: Law on Social Entrepreneurship, Law on Social housing and Law on Handcraftsmanship – UK Embassy in Macedonia and Ministry of Information Society and Administration, October 2012- June 2013; ○ Training and workshop on "Regulatory Impact Assessment and Fiscal implications" for Civil Servants, October – November 2012. ○ Training on "Regulatory Impact Assessment and Fiscal implications" for CSO's. Delivered for IPD - Institute for Parliamentary Democracy and National Democratic Institute, November 2011; ○ Analysis of the first year results of the Gondola ropeway "Sredno Vodno – Mileniumski Krst" – Skopje. ○ Business plan for gondola ropeway "Sredno Vodno – Mileniumski Krst" – Skopje. Project for JSP – Skopje. November - December 2010 ○ Business plan for investing (acquiring) „Eurolaminat – 11 oktombri“, Macedonian company in chemical industry. The project has been prepared for Slovene company „Fenolit“; May-June 2010 ○ Project for "Makinvest" – Skopje (known as "My market" - FMCG wholesale and retail) on setting up food chain and baby centres around the country. January – March 2010 ○ Research and analysis for soft drinks market in Macedonia – Euromonitor, November 2009 ○ Project for AT Kearney - "Strengthening A.T. Kearney's market position in Romania" – Consulting industry analysis in Romania. Project - consulting business case - Master thesis. January – December 2008;

Education

Principal subjects/	MBA – Master of Business Administration
Name and type of organisation providing education and training	IEDC - Bled School of Management, Bled – Republic of Slovenia
Period	January – December 2008

Principal subjects/	European Political and Business Economy - specialisation programme
Name and type of organisation providing education and training	FCO's Chevening Fellowship Programme; University of Sussex, Brighton, United Kingdom
Period	January – June 2009

Principal subjects/	Department for Foreign trade – Bachelor's in Economics
Name and type of organisation providing education and training	Faculty of Economics – Skopje; University "Ss. Cyrill and Methodius"
Period	1999 - 2004

Training

Principal subjects/	"Policies of the EU"
Name and type of organisation providing education and training	University of Limerick Ireland – Jean Monet Summer School
Period	

Principal subjects/	Young Managers program
Name and type of organisation providing education and training	IEDC - Bled School of Management, Bled – Republic of Slovenia
Period	

Principal subjects/	"Applied Economic Policies"
Name and type of organisation providing education and training	"Joint Vienna Institute" – Joint initiative of World Bank, OECD, EBRD and IMF
Period	

Internship and study visits

Main activities and responsibilities	Organisation and functioning of an international Think tank
Name and address of employer	Chatham House – The Royal Institute of International Affairs London, United Kingdom
Department/Unit	Economic Programme

Main activities and responsibilities	Determination of customs value of imported goods
Name and address of employer	Macedonian Customs Administration
Department/Unit	Unit for Customs Valuation

Personal skills and competences
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Mother tongue(s)	Macedonian
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Other language(s)					
<i>Self-assessment</i>	Understanding		Speaking		Writing
<i>European level (*)</i>	Listening	Reading	Spoken interaction	Spoken production	

English		C2		C2		C2		C2		C2
German		B2		B2		B2		B2		B2
Serbian/Croatian		C2		C2		C2		C2		C2

(*) *Common European Framework of Reference (CEF) level*

Computer skills and competences	Windows; Microsoft Office; Outlook Express; Internet Explorer; Adobe Acrobat
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